

General Information

One Hartwick Drive
 Oneonta, NY 13820-4020
 Phone: 607-431-4000

Athletic Department Information

Director: John Czarnecki
 One Hartwick Drive
 Binder PEC
 Oneonta, NY 13820-4020

Number of Full-time Undergraduates:

Men: 488 -- 41%
Women: 690 -- 59%

Reporting Year: 7/1/2017 - 6/30/2018

Reporting Official: Judith Walsh
Title: Research Analyst
Phone: 607-431-4305
Sanctioning Body: NCAA Division III (with football)

The Report on Athletic Program Participation Rates and Financial Support Data

ATHLETICS PARTICIPATION - MEN'S AND WOMEN'S TEAMS

Enter the number of participants as of the first day of competition.

Varsity Team	Men's	Women's	2nd Team Participation	
	Teams	Teams	Men	Women
Basketball	17	13		1
Cross Country	7	9	2	
Equestrian		10		
Field Hockey		22		
Football	121		1	
Lacrosse	27	19		2
Soccer	27	29		2
Swimming & Diving combined	16	21	1	
Swimming	15	19		
Diving	1	2		
Tennis	8	7	2	
Volleyball		15		1
Water Polo		25		
Total Participants per Team	223	170		
Unduplicated Count of Participants	220	167		

ATHLETICALLY RELATED STUDENT AID - MEN'S AND WOMEN'S TEAMS

	Men's Soccer	Women's Water Polo	Total
Amount of Aid	\$ 445,886	\$ 466,705	\$ 912,591
Ratio (percent)	48.9 %	51.1 %	100 %

Division I programs in men's soccer and women's water polo were discontinued at the end of the 2017-18 seasons.

RECRUITING EXPENSES - MEN'S AND WOMEN'S TEAMS

Recruiting expenses are all expenses an institution incurs attributable to recruiting activities. This includes, but is not limited to, expenses for lodging, meals, telephone use, and transportation (including vehicles used for recruiting purposes) for both recruits and personnel engaged in recruiting, and other expenses for official and unofficial visits, and all other expenses related to recruiting.

RECRUITING EXPENDITURES	TOTAL	PERCENT OF TOTAL
Men's Teams	40,980	54.0%
Women's Teams	34,842	46.0%
Total Recruiting Expenses	75,822	100%

TOTAL REVENUES AND EXPENSES - MEN'S AND WOMEN'S TEAMS

At Hartwick these categories are the same. All revenues and expenses attributable to intercollegiate athletic activities. These expenses include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses, promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. For revenue: appearance guarantees, concessions, contributions from alumni and others, institutional support, program advertising and sales, royalties, signage and other sponsorships, student activity fees, ticket sales and any other attributable revenue.

Varsity Teams	Men's Teams	Women's Teams	Total
Basketball	154,305	123,334	277,639
Football	339,433		339,433
Cross Country	21,648	27,552	49,200
Equestrian		110,208	110,208
Field Hockey		143,628	143,628
Lacrosse	136,706	98,612	235,318
Soccer	664,696	166,250	830,946
Swimming & Diving	104,111	117,402	221,513
Tennis	42,701	35,046	77,747
Volleyball		97,741	97,741
Water Polo		677,200	677,200
Total Rev. or Exp. - all Sports, Except Football and Basketball, Combined	969,862	1,473,639	2,443,501
Total Rev. or Exp. Men's and Women's Teams	1,463,600	1,596,973	3,060,573
Not Allocated by Gender/Sport			876,639
Grand Total Revenue or Expense			3,937,212

OPERATING (GAME-DAY) EXPENSES

Operating expenses are all expenses an institution incurs attributable to home, away and neutral-site intercollegiate athletic contests (commonly known as “game-day expenses”), for (A) lodging, meals, transportation, uniforms, equipment for coaches/team members/support staff/others; and (B) officials.

Varsity Teams	Men's Teams			Women's Teams			Total Oper. Expense
	Participants	Operating Exp. per Participant	By Team	Participants	Operating Exp. per Participant	By Team	
Basketball	17	2,374	40,361	13	2,287	29,729	70,090
Football	121	674	81,554				81,554
Cross-Country	7	900	6,299	9	891	8,017	14,316
Equestrian				10	542	5,424	5,424
Field Hockey				22	1,810	39,809	39,809
Lacrosse	27	1,538	41,536	19	1,248	23,709	65,245
Soccer	27	4,704	126,998	29	1,073	31,113	158,111
Swimming & Diving	16	1,763	28,206	21	1,515	31,806	60,012
Tennis	8	706	5,645	7	381	2,665	8,310
Volleyball				15	1,946	29,189	29,189
Water Polo				25	4,381	109,534	109,534
Total Operating Expenses Men's & Women's Teams	223		330,599	170		310,995	641,594

VARSIITY HEAD COACHES

Male Head Coach

Varsity Teams	Full-time Coaching Duties	Part-time Coaching Duties	Full-time HC Employee	Part-time HC Employee
Men's teams				
Basketball		1	1	
Football		1	1	
Cross Country		1	1	
Lacrosse		1	1	
Soccer		1	1	
Swimming & Diving		1	1	
Tennis				
Total		6	6	

Female Head Coach

Full-time Coaching Duties	Part-time Coaching Duties	Full-time HC Employee	Part-time HC Employee
	1	1	
	1	1	

Women's teams

Basketball				
Cross Country		1	1	
Equestrian				
Field Hockey				
Lacrosse				
Soccer		1	1	
Swimming & Diving		1	1	
Tennis				
Volleyball		1	1	
Water Polo		1	1	
Total		5	5	

	1	1	
	1	1	
	1	1	
	1	1	
	1	1	
	5	5	

VARSITY ASSISTANT COACHES

Male Assistant Coach

Varsity Teams	Full-time Coaching Duties	Part-time Coaching Duties	Full-time HC Employee	Part-time HC Employee
Men's teams				
Basketball		2	1	1
Football		7	4	3
Cross Country				
Lacrosse		1	1	
Soccer		1	1	
Swimming		2	1	1
Tennis		1	1	
Total		14	9	5

Female Assistant Coach

Full-time Coaching Duties	Part-time Coaching Duties	Full-time HC Employee	Part-time HC Employee

Women's Teams

Basketball				
Cross Country				
Equestrian				
Field Hockey				
Lacrosse				
Soccer		1		1
Swimming & Diving		1	1	
Tennis		1	1	
Volleyball				
Water Polo				
Total		3	2	1

	1	1	
	2	1	1
	1	1	
	1	1	
	1		1
	2	1	1
	1	1	
	9	6	3

COACHES' SALARIES

Head Coaches' Salaries-Men's & Women's Teams

	<u>Men's Teams</u>	<u>Women's Teams</u>
<u>Average Annual Institutional Salary per Head Coach</u>	<u>\$ 34,110</u>	<u>\$ 30,820</u>
<u>Number of Head Coaches Included in Average</u>	<u>7</u>	<u>10</u>
<u>Number of Volunteer Head Coaches not Included in the Average</u>	<u>0</u>	<u>0</u>
<u>Average Annual Institutional Salary per Full-time equivalent (FTE)</u>	<u>\$ 62,018</u>	<u>\$ 51,798</u>
<u>Number of FTEs Included in Average</u>	<u>3.85</u>	<u>5.95</u>

Assistant Coaches' Salaries-Men's & Women's Teams

	<u>Men's Teams</u>	<u>Women's Teams</u>
<u>Average Annual Institutional Salary per Assistant Coach</u>	<u>\$ 14,434</u>	<u>\$ 15,851</u>
<u>Number of Assistant Coaches Included in Average</u>	<u>12</u>	<u>9</u>
<u>Number of Volunteer Ass't. Coaches not Included in the Average</u>	<u>2</u>	<u>3</u>
<u>Average Annual Institutional Salary per Full-time equivalent (FTE)</u>	<u>\$ 27,802</u>	<u>\$ 28,362</u>
<u>Number of FTEs Included in Average</u>	<u>6.23</u>	<u>5.03</u>