

General Information

One Hartwick Drive
 Oneonta, NY 13820-4020
 Phone: 607-431-4000

Athletic Department Information

Director: Dr. Kimberly Fierke
 One Hartwick Drive
 Binder PEC
 Oneonta, NY 13820-4020

Number of Full-time Undergraduates:

Men: 546 -- 40%
Women: 816 -- 60%

Reporting Year: 7/1/2016 - 6/30/2017

Reporting Official: Judith Walsh
Title: Research Analyst
Phone: 607-431-4305
Sanctioning Body: NCAA Division III (with football)

The Report on Athletic Program Participation Rates and Financial Support Data

ATHLETICS PARTICIPATION - MEN'S AND WOMEN'S TEAMS

Enter the number of participants as of the first day of competition.

Varsity Team	Men's Teams	Women's Teams	2nd Team Participation	
			Men	Women
Basketball	15	12		
Cross Country	8	7	1	
Equestrian		17		
Field Hockey		28		
Football	135			
Lacrosse	32	20		2
Soccer	25	27		1
Swimming & Diving	21	24		
Swimming	18	22		
Diving	3	2		
Tennis	6	11		
Volleyball		14		1
Water Polo		23		
Total Participants per Team	242	183		
Unduplicated Count of Participants	241	181		

ATHLETICALLY RELATED STUDENT AID - MEN'S AND WOMEN'S TEAMS

	<u>Men's Soccer</u>	<u>Women's Water Polo</u>	<u>Total</u>
Amount of Aid	\$ 502,238	\$ 399,620	\$ 901,858
Ratio (percent)	55.7 %	44.3 %	100 %

Hartwick College is Division I for Men's Soccer and Women's Water Polo. All other teams are Division III.

RECRUITING EXPENSES - MEN'S AND WOMEN'S TEAMS

Recruiting expenses are all expenses an institution incurs attributable to recruiting activities. This includes, but is not limited to, expenses for lodging, meals, telephone use, and transportation (including vehicles used for recruiting purposes) for both recruits and personnel engaged in recruiting, and other expenses for official and unofficial visits, and all other expenses related to recruiting.

RECRUITING EXPENDITURES	TOTAL	PERCENT OF TOTAL
Men's Teams	43,295	56.9%
Women's Teams	32,813	43.1%
Total Recruiting Expenses	76,108	100%

TOTAL REVENUES AND EXPENSES - MEN'S AND WOMEN'S TEAMS

At Hartwick these categories are the same. All revenues and expenses attributable to intercollegiate athletic activities. These expenses include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses, promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. For revenue: appearance guarantees, concessions, contributions from alumni and others, institutional support, program advertising and sales, royalties, signage and other sponsorships, student activity fees, ticket sales and any other attributable revenue.

Varsity Teams	Men's Teams	Women's Teams	Total
Basketball	126,317	122,501	248,818
Football	337,836		337,836
Cross Country	14,725	14,010	28,735
Equestrian		102,357	102,357
Field Hockey		114,818	114,818
Lacrosse	131,647	81,293	212,940
Soccer	723,596	101,388	824,984
Swimming & Diving	115,541	124,772	240,313
Tennis	40,713	36,740	77,453
Volleyball		98,853	98,853
Water Polo		588,007	588,007
Total Rev. or Exp. - all Sports, Except Football and Basketball, Combined	1,026,222	1,262,238	2,288,460
Total Rev. or Exp. Men's and Women's Teams	1,490,375	1,384,739	2,875,114
Not Allocated by Gender/Sport			850,201
Grand Total Revenue or Expense			3,725,315

OPERATING (GAME-DAY) EXPENSES

Operating expenses are all expenses an institution incurs attributable to home, away and neutral-site intercollegiate athletic contests (commonly known as “game-day expenses”), for (A) lodging, meals, transportation, uniforms, equipment for coaches/team members/support staff/others; and (B) officials.

Varsity Teams	Men's Teams			Women's Teams			Total Oper. Expense
	Participants	Operating Exp. per Participant	By Team	Participants	Operating Exp. per Participant	By Team	
Basketball	15	2,178	32,663	12	3,209	38,502	71,165
Football	135	573	77,322				77,322
Cross-Country	8	1,100	8,796	7	1,114	7,800	16,596
Equestrian				17	776	13,197	13,197
Field Hockey				28	1,115	31,223	31,223
Lacrosse	32	12,62	40,379	20	1,183	23,663	64,042
Soccer	25	4,740	118,490	27	1,152	31,117	149,607
Swimming & Diving	21	990	20,796	24	977	23,451	44,247
Tennis	6	573	3,435	11	558	6,140	9,575
Volleyball				14	1,994	27,919	27,919
Water Polo				23	3,236	74,429	74,429
Total Operating Expenses Men's & Women's Teams	242		301,881	183		277,441	579,322

VARSIITY HEAD COACHES

Male Head Coach

Varsity Teams	Full-time Coaching Duties	Part-time Coaching Duties	Full-time HC Employee	Part-time HC Employee
Men's teams				
Basketball		1	1	
Football		1	1	
Cross Country				
Lacrosse		1	1	
Soccer		1	1	
Swimming & Diving		1	1	
Tennis		1	1	
Total		6	6	

Female Head Coach

Full-time Coaching Duties	Part-time Coaching Duties	Full-time HC Employee	Part-time HC Employee
	1		1
	1		1

Women's teams

Basketball				
Cross Country				
Equestrian				
Field Hockey				
Lacrosse				
Soccer		1	1	
Swimming & Diving		1	1	
Tennis		1	1	
Volleyball		1	1	
Water Polo		1	1	
Total		5	5	

	1	1	
	1		1
	1	1	
	1	1	
	1	1	
	5	4	1

VARSIITY ASSISTANT COACHES

Male Assistant Coach

Varsity Teams	Full-time Coaching	Part-time Coaching	Full-time HC	Part-time HC
	Duties	Duties	Employee	Employee
Men's teams				
Basketball		2	1	1
Football		7	4	3
Cross Country		1		1
Lacrosse		1	1	
Soccer		1	1	
Swimming		2	1	1
Tennis				
Total		14	8	6

Female Assistant Coach

Full-time Coaching	Part-time Coaching	Full-time HC	Part-time HC
Duties	Duties	Employee	Employee
	1		1
	1	1	
	2	1	1

Women's Teams

Basketball				
Cross Country		1		1
Equestrian				
Field Hockey				
Lacrosse				
Soccer		2	1	1
Swimming & Diving		2	1	1
Tennis				
Volleyball				
Water Polo				
Total		5	2	3

	1	1	
	1	1	
	1	1	
	1		1
	1	1	
	2	1	1
	1	1	
	8	6	2

COACHES' SALARIES

Head Coaches' Salaries-Men's & Women's Teams

	<u>Men's Teams</u>	<u>Women's Teams</u>
<u>Average Annual Institutional Salary per Head Coach</u>	<u>\$ 32,957</u>	<u>\$ 28,889</u>
<u>Number of Head Coaches Included in Average</u>	<u>7</u>	<u>10</u>
<u>Number of Volunteer Head Coaches not Included in the Average</u>	<u>0</u>	<u>0</u>
<u>Average Annual Institutional Salary per Full-time equivalent (FTE)</u>	<u>\$ 61,520</u>	<u>\$ 49,383</u>
<u>Number of FTEs Included in Average</u>	<u>3.75</u>	<u>5.85</u>

Assistant Coaches' Salaries-Men's & Women's Teams

	<u>Men's Teams</u>	<u>Women's Teams</u>
<u>Average Annual Institutional Salary per Assistant Coach</u>	<u>\$ 15,446</u>	<u>\$ 15,246</u>
<u>Number of Assistant Coaches Included in Average</u>	<u>12</u>	<u>9</u>
<u>Number of Volunteer Ass't. Coaches not Included in the Average</u>	<u>4</u>	<u>4</u>
<u>Average Annual Institutional Salary per Full-time equivalent (FTE)</u>	<u>\$ 29,752</u>	<u>\$ 27,279</u>
<u>Number of FTEs Included in Average</u>	<u>6.23</u>	<u>5.03</u>