### **Hartwick College**

#### **General Information**

One Hartwick Drive Oneonta, NY 13820-4020 Phone: 607-431-4000

**Number of Full-time Undergraduates:** 1,507

**Men:** 591 -- 39.2% **Women:** 916 -- 60.8%

#### **Athletic Department Information**

**Director:** Dr. Kimberly Fierke

One Hartwick Drive Binder PEC

Oneonta, NY 13820-4020

**Reporting Year:** 7/1/2014 - 6/30/2015 **Reporting Official:** Judith Walsh

Title: Research Analyst Phone: 607-431-4305

Sanctioning Body: NCAA Division III (with football)

Unit ID: 191533

### The Report on Athletic Program Participation Rates and Financial Support Data

### ATHLETICS PARTICIPATION - MEN'S AND WOMEN'S TEAMS

Enter the number of participants as of the first day of competition.

			2nd team Participation	
Varsity Team	Men's	Women's	Men	Women
	Teams	Teams		
Basketball	17	13		1
Cross Country	11	7		
Equestrian		26		1
Field Hockey		22		
Football	108		1	
Lacrosse	34	21	2	2
Soccer	24	20		
Swimming	20	22	1	
Tennis	8	14		1
Volleyball		14		3
Water Polo		13		
Total Participants per Team	222	172		
Unduplicated Count of Participants	220	168		

### ATHLETICALLY RELATED STUDENT AID - MEN'S AND WOMEN'S TEAMS

		Women's	
	Men's Soccer	Water Polo	Total
Amount of Aid	\$503,147	\$326,018	\$829,165
Ratio (percent)	61%	39%	100%

Hartwick College is Division I for Men's Soccer and Women's Water Polo. All other teams are Division III.

### RECRUITING EXPENSES - MEN'S AND WOMEN'S TEAMS

Recruiting expenses are all expenses an institution incurs attributable to recruiting activities. This includes, but is not limited to, expenses for lodging, meals, telephone use, and transportation (including vehicles used for recruiting purposes) for both recruits and personnel engaged in recruiting, and other expenses for official and unofficial visits, and all other expenses related to recruiting.

RECRUITING EXPENDITURES	TOTAL		PERCENT OF TOTAL
Men's Teams	\$	59,066	55%
Women's Teams	\$	48,256	45%
Total Recruiting Expenses	\$	107,322	100%

### TOTAL REVENUES AND EXPENSES - MEN'S AND WOMEN'S TEAMS

At Hartwick these categories are the same. All revenues and expenses attributable to intercollegiate athletic activities. These expenses include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses, promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. For revenue: appearance guarantees, concessions, contributions from alumni and others, institutional support, program advertising and sales, royalties, signage and other sponsorships, student activity fees, ticket sales and any other attributable revenue.

Varsity Teams	M	len's Teams	W	omen's Teams	Total
Basketball	\$	150,735	\$	136,228	\$ 286,963
Football		350,072			350,072
Cross Country	· <u></u>	26,930		23,356	50,286
Equestrian		_		99,264	99,264
Field Hockey	•			130,997	130,997
Lacrosse	•	123,580		98,152	221,732
Soccer	·	771,520		100,488	872,008
Swimming	·	114,494		106,592	221,086
Tennis	·	43,460		40,113	83,573
Volleyball	·			98,618	98,618
Water Polo	•			437,058	437,058
Total Rev. or Exp all Sports, Except Football and Basketball, Combined	•	1,079,984		1,134,638	2,214,622
Total Rev. or Exp. Men's and Women's Teams		1,580,791		1,270,866	2,851,657
Not Allocated by Gender/Sport					 916,291
Grand Total Revenue or Expense	•				3,767,948

# **OPERATING (GAME-DAY) EXPENSES**

Operating expenses are all expenses an institution incurs attributable to home, away and neutral-site intercollegiate athletic contests (commonly known as "game-day expenses"), for (A) lodging, meals, transportation, uniforms, equipment for coaches/team members/support staff/others; and (B) officials.

	Men's 1	Teams	Women's	Teams	
Varsity Teams	Participants	By Team	Participants	By Team	Total Operating Expenses
Basketball	17	36,305	13	30,404	66,709
Football	108	92,485			92,485
Cross Country	11	8,113	7	5,163	13,276
Equestrian			26	12,944	12,944
Field Hockey			22	30,613	30,613
Lacrosse	34	38,721	21	21,994	60,715
Soccer	24	119,522	20	21,795	141,317
Swimming	20	27,734	22	31,257	58,991
Tennis	8	5,017	14	5,126	10,143
Volleyball			14	26,382	26,382
Water Polo			13	97,908	97,908
Total Operating Expenses Men's and Women's Teams	222	327,897	172	283,586	611,483

## VARSITY HEAD COACHES

		Male He	ad Coach		]		Female H	ead Coach	
	Full-time Coaching	Part-time Coaching	Full-time HC	Part-time HC		Full-time Coaching	Part-time Coaching	Full-time HC	Part-time HC
Varsity Teams	Duties	Duties	Employee	Employee		Duties	Duties	Employee	Employee
Men's teams									
Basketball		1	1						
Football		1	1						
Cross Country		1	1						
Lacrosse		1	1						
Soccer		1	1						
Swimming & Diving (combined)		1	1						
Tennis							1	1	
Women's Teams		Γ							
Basketball							1	1	
Cross Country		1	1						
Equestrian							1	1	
Field Hockey					-		1	1	
Lacrosse							1	1	
Soccer Swimming & Diving (combined)		1	1						
Tennis							1	1	
Volleyball		1	1						
Water Polo		1	1						

## **VARSITY ASSISTANT COACHES**

### **Male Assistant Coach**

### **Female Assistant Coach**

		Part-		
	Full-time	time	Full-time	Part-time
	Coaching	Coaching	HC	HC
				Employee
Varsity				or
Teams	Duties	Duties	Employee	Volunteer
Men's Teams				
Basketball		4	1	3
Cross				
Country				
Football		6	4	2
Lacrosse		2	1	1
Soccer		1	1	
Swimming		2	1	1
Tennis		1	1	
Total		16	9	7

	Part-		
Full-time	time	Full-time	Part-time
Coaching	Coaching	HC	HC
			Employee
			or
Duties	Duties	Employee	Volunteer
	1		1
	1		1

### Women's

### **Teams**

Basketball	2	1	1
Cross			
Country			
Equestrian			
Field			
Hockey			
Lacrosse	1	1	
Soccer	2	1	1
Swimming	2	1	1
Tennis	1	1	
Volleyball			
Water Polo			
Total	8	5	3

1		1
1	1	
1	1	
1	1	
4	3	1

### **COACHES' SALARIES**

## Head Coaches' Salaries-Men's & Women's Teams

	Men's Teams	Women's Teams
Average Annual Institutional Salary per Head Coach	\$ 34,876	\$ 28,587
Number of Head Coaches Included in Average	7	10
Number of Volunteer Head Coaches not Included in the Average	0	0
Average Annual Institutional Salary per Full-time equivalent (FTE)	65,982	49,288
Number of FTEs Included in Average	3.70	5.80

# Assistant Coaches' Salaries-Men's & Women's Teams

	Men's Teams	Women's Teams
Average Annual Institutional Salary per Assistant Coach	\$ 12,870	\$ 13,372
Number of Assistant Coaches Included in Average	13	10
Number of Volunteer Ass't. Coaches not Included in the Average	4	2
Average Annual Institutional Salary per Full-time equivalent (FTE)	26,307	25,915
Number of FTEs Included in Average	6.36	5.16