

**General Information**

One Hartwick Drive  
 Oneonta, NY 13820-4020  
 Phone: 607-431-4000

**Athletic Department Information**

**Director:** Dr. Kimberly Fierke  
 One Hartwick Drive  
 Binder PEC  
 Oneonta, NY 13820-4020

**Number of Full-time Undergraduates:** 1,503

**Men:** 612 -- 40.7%

**Women:** 891 -- 59.3%

**Reporting Year:** 7/1/2012 - 6/30/2013

**Reporting Official:** Judith Walsh

**Title:** Research Analyst

**Phone:** 607-431-4305

**Sanctioning Body:** NCAA Division III (with football)

**ATHLETICS PARTICIPATION - MEN'S AND WOMEN'S TEAMS**

Enter the number of participants as of the first day of competition.

| Varsity Team                              | Men's<br>Teams | Women's<br>Teams | 2nd team<br>Participation |           |
|---|----------------|------------------|---------------------------|-----------|
|   |                |                  | Men                       | Women     |
| Basketball                                | 18             | 14               |                           | 1         |
| Cross Country                             | 8              | 10               |                           |           |
| Equestrian                                |                | 21               |                           | 3         |
| Field Hockey                              |                | 19               |                           | 2         |
| Football                                  | 118            |                  | 3                         |           |
| Lacrosse                                  | 39             | 17               | 3                         | 2         |
| Soccer                                    | 21             | 22               |                           |           |
| Swimming & Diving (combined)              | 32             | 27               |                           |           |
| Tennis                                    | 6              | 11               |                           |           |
| Volleyball                                |                | 16               |                           | 3         |
| Water Polo                                |                | 17               |                           |           |
| <b>Total Participants per Team</b>        | <b>242</b>     | <b>174</b>       | <b>6</b>                  | <b>11</b> |
| <b>Unduplicated Count of Participants</b> | <b>239</b>     | <b>168</b>       |                           |           |

## ATHLETICALLY RELATED STUDENT AID - MEN'S AND WOMEN'S TEAMS

|                 | <u>Men's Soccer</u> | <u>Women's<br/>Water Polo</u> | <u>Total</u>     |
|-----------------|---------------------|-------------------------------|------------------|
| Amount of Aid   | <u>\$478,505</u>    | <u>\$381,665</u>              | <u>\$860,170</u> |
| Ratio (percent) | <u>55.60%</u>       | <u>44.40%</u>                 | <u>100%</u>      |

Hartwick College is Division I for Men's Soccer and Women's Water Polo. All other teams are Division III.

## RECRUITING EXPENSES - MEN'S AND WOMEN'S TEAMS

|       | <u>Men's Teams</u> | <u>Women's Teams</u> | <u>Total</u>     |
|-------|--------------------|----------------------|------------------|
| Total | <u>\$ 58,489</u>   | <u>\$ 39,009</u>     | <u>\$ 97,498</u> |

## TOTAL EXPENSES - MEN'S AND WOMEN'S TEAMS

Expenses by Team

**Expenses are all expenses attributable to intercollegiate athletic activities. This includes appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses, promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities.**

| <u>Varsity Team</u>  | <u>Men's Teams</u> | <u>Women's Teams</u> | <u>Total</u> |
|--|--------------------|----------------------|--------------|
| Basketball   | \$148,675          | \$185,759            | \$334,434    |
| Cross Country  | 25,441             | 24,862               | 50,303       |
| Equestrian   |                    | 117,663              | 117,663      |
| Field Hockey   |                    | 117,107              | 117,107      |
| Football   | 370,696            |                      | 370,696      |
| Lacrosse   | 166,123            | 104,189              | 270,312      |
| Soccer   | 753,172            | 110,748              | 863,920      |
| Swimming & Diving (combined)   | 124,703            | 122,271              | 246,974      |
| Tennis   | 33,825             | 38,278               | 72,103       |
| Volleyball   |                    | 94,170               | 94,170       |
| Water Polo   |                    | 517,369              | 517,369      |
| <br>   |                    |                      |              |
| Total Expenses of all Sports, Except Football and Basketball, Combined | 1,103,264          | 1,246,657            | 2,349,921    |
| <br>   |                    |                      |              |
| Total Expenses Men's & Women's Teams                                   | 1,622,635          | 1,432,416            | 3,055,051    |
| <br>   |                    |                      |              |
| Not Allocated by Gender/Sport  |                    |                      | 1,070,176    |
| <br>   |                    |                      |              |
| Grand Total Expenses   |                    |                      | 4,125,227    |

## TOTAL REVENUES - MEN'S AND WOMEN'S TEAMS

### Revenues by Team

Revenues are all revenues attributable to intercollegiate athletic activities. This includes revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sport camps, state or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities.

| <u>Varsity Team</u>  | <u>Men's Teams</u> | <u>Women's Teams</u> | <u>Total</u> |
|--|--------------------|----------------------|--------------|
| Basketball   | \$148,675          | \$185,759            | \$334,434    |
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| Not Allocated by Gender/Sport  |                    |                      | 1,070,176    |
| Grand Total Revenue  |                    |                      | 4,125,227    |

## VARSIITY HEAD COACHES

| Varsity Teams                | Male Head Coach           |                           |                       |                       | Female Head Coach         |                           |                       |                       |
|------------------------------|---------------------------|---------------------------|-----------------------|-----------------------|---------------------------|---------------------------|-----------------------|-----------------------|
|                              | Full-time Coaching Duties | Part-time Coaching Duties | Full-time HC Employee | Part-time HC Employee | Full-time Coaching Duties | Part-time Coaching Duties | Full-time HC Employee | Part-time HC Employee |
| <b>Men's teams</b>           |                           |                           |                       |                       |                           |                           |                       |                       |
| Basketball                   |                           | 1                         | 1                     |                       |                           |                           |                       |                       |
| Football                     |                           | 1                         | 1                     |                       |                           |                           |                       |                       |
| Cross Country                |                           | 1                         | 1                     |                       |                           |                           |                       |                       |
| Lacrosse                     |                           | 1                         | 1                     |                       |                           |                           |                       |                       |
| Soccer                       |                           | 1                         | 1                     |                       |                           |                           |                       |                       |
| Swimming & Diving (combined) |                           | 1                         | 1                     |                       |                           |                           |                       |                       |
| Tennis                       |                           |                           |                       |                       |                           | 1                         | 1                     |                       |
| <b>Women's Teams</b>         |                           |                           |                       |                       |                           |                           |                       |                       |
| Basketball                   |                           |                           |                       |                       |                           | 1                         | 1                     |                       |
| Cross Country                |                           | 1                         | 1                     |                       |                           |                           |                       |                       |
| Equestrian                   |                           |                           |                       |                       |                           | 1                         | 1                     |                       |
| Field Hockey                 |                           |                           |                       |                       |                           | 1                         | 1                     |                       |
| Lacrosse                     |                           |                           |                       |                       |                           | 1                         | 1                     |                       |
| Soccer                       |                           | 1                         | 1                     |                       |                           |                           |                       |                       |
| Swimming & Diving (combined) |                           | 1                         | 1                     |                       |                           |                           |                       |                       |
| Tennis                       |                           |                           |                       |                       |                           | 1                         | 1                     |                       |
| Volleyball                   |                           | 1                         | 1                     |                       |                           |                           |                       |                       |
| Water Polo                   |                           | 1                         | 1                     |                       |                           |                           |                       |                       |

## VARSITY ASSISTANT COACHES

### Male Assistant Coach

| Varsity Teams                | Full-time Coaching Duties | Part-time Coaching Duties | Full-time HC Employee | Part-time HC Employee or Volunteer |
|------------------------------|---------------------------|---------------------------|-----------------------|------------------------------------|
| <b>Men's teams</b>           |                           |                           |                       |                                    |
| Basketball                   |                           | 2                         | 1                     | 1                                  |
| Cross Country                |                           | 1                         | 1                     |                                    |
| Football                     |                           | 7                         | 3                     | 4                                  |
| Lacrosse                     |                           | 2                         | 1                     | 1                                  |
| Soccer                       |                           | 1                         | 1                     |                                    |
| Swimming & Diving (combined) |                           | 2                         | 1                     | 1                                  |
| Tennis                       |                           | 1                         |                       | 1                                  |
| <b>Total</b>                 | <b>0</b>                  | <b>16</b>                 | <b>8</b>              | <b>8</b>                           |

### Female Assistant Coach

| Full-time Coaching Duties | Part-time Coaching Duties | Full-time HC Employee | Part-time HC Employee or Volunteer |
|---------------------------|---------------------------|-----------------------|------------------------------------|
|                           |                           |                       |                                    |
|                           |                           |                       |                                    |
|                           | 2                         | 1                     | 1                                  |
|                           |                           |                       |                                    |
|                           |                           |                       |                                    |
|                           |                           |                       |                                    |
|                           | 1                         |                       | 1                                  |
|                           |                           |                       |                                    |
| <b>0</b>                  | <b>3</b>                  | <b>1</b>              | <b>2</b>                           |

### Women's Teams

|                              |          |          |          |          |
|------------------------------|----------|----------|----------|----------|
| Basketball                   |          | 1        |          | 1        |
| Cross Country                |          | 1        | 1        |          |
| Equestrian                   |          |          |          |          |
| Field Hockey                 |          |          |          |          |
| Lacrosse                     |          |          |          |          |
| Soccer                       |          | 1        | 1        |          |
| Swimming & Diving (combined) |          | 2        | 1        | 1        |
| Tennis                       |          | 2        |          | 2        |
| Volleyball                   |          |          |          |          |
| Water Polo                   |          | 1        | 1        |          |
| <b>Total</b>                 | <b>0</b> | <b>8</b> | <b>4</b> | <b>4</b> |

|          |          |          |          |
|----------|----------|----------|----------|
|          | 1        | 1        |          |
|          | 2        | 1        | 1        |
|          |          |          |          |
|          | 1        | 1        |          |
|          | 1        | 1        |          |
|          |          |          |          |
|          |          |          |          |
|          | 1        |          | 1        |
|          |          |          |          |
| <b>0</b> | <b>7</b> | <b>4</b> | <b>3</b> |

## COACHES' SALARIES

### Head Coaches' Salaries-Men's & Women's Teams

|   | <u>Men's Teams</u> | <u>Women's Teams</u> |
|---|--------------------|----------------------|
| <u>Average Annual Institutional Salary per Head Coach</u>                 | \$34,747           | \$28,924             |
| <u>Number of Head Coaches Included in Average</u>                         | 7                  | 10                   |
| <u>Number of Volunteer Head Coaches not Included in the Average</u>       | 0                  | 0                    |
| <u>Average Annual Institutional Salary per Full-time equivalent (FTE)</u> | \$63,176           | \$48,612             |
| <u>Number of FTEs Included in Average</u>                                 | 3.85               | 5.95                 |

### Assistant Coaches' Salaries-Men's & Women's Teams

|   | <u>Men's Teams</u> | <u>Women's Teams</u> |
|---|--------------------|----------------------|
| <u>Average Annual Institutional Salary per Assistant Coach</u>            | \$11,165           | \$10,895             |
| <u>Number of Assistant Coaches Included in Average</u>                    | 14                 | 11                   |
| <u>Number of Volunteer Ass't. Coaches not Included in the Average</u>     | 5                  | 4                    |
| <u>Average Annual Institutional Salary per Full-time equivalent (FTE)</u> | \$35,126           | \$23,685             |
| <u>Number of FTEs Included in Average</u>                                 | 4.45               | 5.06                 |